



NATIONAL ASSOCIATION OF INDEPENDENT LIFE BROKERAGE AGENCIES

FOR IMMEDIATE RELEASE

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JACK CHIASSON, NAILBA'S NEW EXECUTIVE DIRECTOR

July 24, 2007 (Fairfax, Va.) –National Association of Independent Life Brokerage Agencies (NAILBA) Chairman John W. Felton, IV has announced the selection of Jack Chiasson as the association's Executive Director, effective August 1, 2007.

"The wholesale life brokerage industry is facing new challenges as technology, legislation, and new relationships change the business landscape," said Felton. "We are confident that Jack's vision and leadership will position NAILBA to meet these challenges, strengthen our membership, and serve our industry," he added.

Chiasson served as NAILBA's director of conventions and events immediately prior to accepting this position. Previously, Chiasson has served in leadership positions at the United Way, the National Association of Broadcasters, the Association Management Group, and the Public Risk Management Association. Additionally, Chiasson has served as chairman of numerous committees for the Professional Convention Management Association.

"NAILBA is committed to supporting, improving, and protecting the wholesale life brokerage industry, ultimately helping our members grow their agencies," stated Chiasson. "I look forward to working with the NAILBA team of volunteer leadership and staff to continue the advancement of the organization's strategic goals."

"We have great respect and appreciation for what Jack has done, and continues to do, for the association," stated Chairman Felton. "We are grateful for his efforts over the past year, and look forward to the continuity he will bring the future."

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NAILBA is a nonprofit trade association with 353 member agencies in the U.S., representing 100,000 producers who deliver more than one billion dollars in first year life insurance premiums annually. NAILBA is dedicated to fostering the growth of its member agencies by providing educational resources, industry standards and a collective voice for legislative and regulatory efforts. Each of NAILBA's members commits to a statement of responsibilities to ethically and responsibly serve their clients' best interests. For more information, visit www.nailba.org.

Editor's Note: Photo Available Upon Request.