



NATIONAL ASSOCIATION OF INDEPENDENT LIFE BROKERAGE AGENCIES

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NAILBA Announces New Agent E&O Insurance Program

(Fairfax, VA) During a recent all-member agency conference call, the National Association of Independent Life Brokerage Agencies (NAILBA) formally launched its new agent E&O insurance program, designed to specifically respond to the needs of the independent insurance agent.

The competitively priced, comprehensive E & O program, created in partnership with Arthur J. Gallagher and Co., offers program coverage extending to the sale and/or servicing of individual and group Life, Accident & Health, Disability, Long Term Care Insurance, Employee Benefits Plans and Individual and Group Retirement Plans. *Options are available to include coverage for Variable Products and Mutual Funds.*

Clarendon National Insurance Company, rated "A-" "Excellent" by AM BEST and one of the largest admitted insurance carriers in the E & O program business in the United States, is the carrier for this program.

"NAILBA is pleased to offer our agencies the opportunity to offer this comprehensive program to their agents as a value-added benefit," stated NAILBA Chairman John W. Felton, IV. "In fact, any agent who conducts business with a NAILBA member agency will receive additional discounts through this program."

Visit www.nailba.org/eowhitelabel to view available premium rates in each state.

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The National Association of Independent Life Brokerage Agencies (NAILBA) is a nonprofit trade association with 346 member agencies in the U.S., representing 100,000 producers who deliver more than one billion dollars in first year life insurance premiums annually. NAILBA is dedicated to fostering the growth of its member agencies by providing educational resources, industry standards and a collective voice for legislative and regulatory efforts. Each of NAILBA's members commits to a

statement of responsibilities to ethically and responsibly serve their clients' best interests. For more information, visit www.nailba.org.