



FOR IMMEDIATE RELEASE
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NAILBA Announces 2007 Executive Committee

(Fairfax, Va.) During its Business Meeting on Friday, November 3, the National Association of Independent Life Brokerage Agencies (NAILBA) announced the appointment of Mark Rosen to the 2007 Executive Committee. Effective January 1, 2007, the NAILBA Executive Committee will be filled as follows:

- Chairman: John Felton, Tennessee Brokerage Agency (Knoxville, Tenn.)
- Chair-Elect/Chief of Staff: Doug Mishkin, Algren Associates, Inc. (New York City, NY)
- Treasurer: Gary Dworkin, DAI/LifeMark (Rochester, NH)
- Secretary: Mark Rosen, Underwriters Brokerage Service/LifeMark (Pittsburgh, Penn.)
- Executive Vice President: Joseph Normandy, NAILBA (Fairfax, Va.)

NAILBA's 2006 Chairman, Matt McAvoy of Target Insurance Services, Inc., will serve on the Executive Committee as Immediate Past Chair.

"NAILBA's Executive Committee has made great strides in reviewing the process through which it makes decisions and implements programs," said NAILBA Chairman Matt McAvoy. "With the groundwork done and a such a strong team in place, next year's Board can help NAILBA reach new levels of success in serving the wholesale brokerage industry."

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The National Association of Independent Life Brokerage Agencies (NAILBA) is a nonprofit trade association with 353 member agencies in the U.S., representing 100,000 producers who deliver more than one billion dollars in first year life insurance premiums annually. NAILBA is dedicated to fostering the growth of its member agencies by providing educational resources, industry standards and a collective voice for legislative and regulatory efforts. Each of NAILBA's members commits to a statement of responsibilities to ethically and responsibly serve their clients' best interests. For more information, visit www.nailba.org.