



**FOR IMMEDIATE RELEASE**

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**Fairfax, Virginia**— The National Association of Independent Life Brokerage Agencies (NAILBA) is pleased to announce that its recommended waiver of continuing education requirements for insurance producers called to active military duty will be implemented immediately in many states, and others are expected to follow.

At a meeting earlier this month, the National Association of Insurance Commissioners (NAIC) took NAILBA's suggestion under consideration. On March 25, the NAIC released a memo to all state insurance licensing directors/commissioners stating, "In order to avoid imposing additional burdens and hardships on those who have put aside their personal and professional interests to serve their country...please consider the waiver of such [licensing renewal] requirements ...during the year in which a producer is called to active military service."

"By waiving the CE requirements for these men and women called to defend our country, as an industry we facilitate their ability to return to work and support their families upon their return," shared Jack Dewald, chairman of NAILBA and Agency Services, Inc. located in Memphis, TN.

For more information about NAILBA's advocacy efforts for insurance producers serving in the military, contact Joseph Normandy, NAILBA's executive director, at (703) 383-3081.

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*The National Association of Independent Life Brokerage Agencies (NAILBA) is a nonprofit trade association with 300 member agencies in the US and Canada, representing 100,000 producers who deliver more than one billion dollars in first-year life insurance premium annually. NAILBA is dedicated to fostering the growth of its member agencies by providing educational resources, industry standards and a collective voice for legislative and regulatory efforts. Each of NAILBA's members commits to a statement of responsibilities to ethically and responsibly serve their clients' best interests. For more information about NAILBA, visit [www.nailba.org](http://www.nailba.org).*